

Field Update



February 6, 2012

## Training deadlines approaching for producers in several states

Annuity producers in **Alaska, Connecticut, Maryland, South Carolina** and **Texas** must complete the Model Suitability Continuing Education and Product Courses by the deadlines listed below in order for business to be processed without interruptions.

Aviva can't accept annuity applications from producers in these states until the required training has been completed. Please see the table below for training deadlines and details.

Links to the trainings are available on the Aviva Annuity Training Site at <http://www.avivausa.com/annuitytraining>. Additional information can be found on the agent portal regarding previous announcements.

For questions, please contact Annuity Sales Support at 800-255-2405, ext. 6620.

STATE ADOPTION				
State	Citation	Effective Date	Existing producer Training Deadline	Important Information
Connecticut	38a-432a	2/18/2012	8/18/2012	<ul style="list-style-type: none"> <li>CT producers who obtain a life insurance line of authority on or after 2/18/2012 must complete both training courses before soliciting an annuity application.</li> <li>CT producers who obtain their life insurance line of authority before the rule effective date have six months to complete both a four-hour Continuing Education course and Aviva's product-specific training. Producers are encouraged to complete the trainings as soon as possible in order to avoid any delays in processing business after the deadline.</li> </ul>
Texas	HB 2277	9/01/2011	03/01/2012	<ul style="list-style-type: none"> <li>TX producers who obtain a life insurance line of authority on or after 9/01/2011 must complete both training courses before soliciting an annuity application.</li> <li>TX producers holding a life insurance line of authority issued prior to 9/01/2011 will be given six months to complete BOTH training requirements, provided such producers are in compliance with Aviva's current standards for product training at the time the annuity application is taken.</li> </ul>
South Carolina	SC Reg 69-29	09/25/2011	03/25/2012	<ul style="list-style-type: none"> <li>SC producers who obtain a life insurance line of authority on or after 9/25/2011 must complete both training courses before soliciting an annuity application.</li> <li>SC producers holding a life insurance line of authority issued prior to 9/25/2011 will be given six months to complete BOTH training requirements, provided such producers are in compliance with Aviva's current standards for product training at the time the annuity application is taken.</li> </ul>
Alaska	3 AAC26.770+	10/16/2011	4/16/2012	<ul style="list-style-type: none"> <li>AK producers who obtain a life insurance line of authority on or after 10/16/2011 must complete both training courses before soliciting an annuity application.</li> <li>AK producers who obtain their life insurance line of authority before the rule effective date have six months to complete both a four-hour Continuing Education course and Aviva's product-specific training. Producers are encouraged to complete the trainings as soon as possible in order to avoid any delays in processing business after the deadline.</li> </ul>
Maryland	MD ADC 31.09.12.01	11/01/2011	5/01/2012	<ul style="list-style-type: none"> <li>MD producers who obtain their life insurance line of authority on or after the rule effective date must complete both trainings before soliciting their first annuity application.</li> <li>MD producers who obtain their life insurance line of authority before the rule effective date have six months to complete both a four-hour Continuing Education course and Aviva's product-specific training. Producers are encouraged to complete the trainings as soon as possible in order to avoid any delays in processing business after the deadline.</li> </ul>